

# Marine Cargo Insurance

Ajax Hotel, Limassol  
Thursday 8 October 2020  
8:30a.m. - 1:30p.m.



## **Ideal for:**

This seminar is ideal for maritime and insurance personnel engaging in Marine Cargo Insurance. It is also suitable for brokers, insurance agents, claims handlers and underwriters wanting to understand the marine insurance industry in more detail.

## **Seminar objectives:**

- Understanding the maritime environment and the legal framework governing Marine Insurance
- Acquiring knowledge on the ways of insuring cargo and assessing the risks faced by the transported cargo
- Understanding the covers and exclusions of the Institute Cargo Clauses
- Understanding the nature of Marine Cargo Losses
- Acquiring knowledge of the Incoterms 2020

## **Topics covered**

- Historical evolution
- Methods of Cargo Insurance
- Basic principles of Insurance
- Stages in the process of Shipping Cargo
- The risks to which the cargo is exposed during its transportation from one place to another
- Ports and cargo handling
- The cargo and its packaging
- The mode of transport
- Analysis of the Institute Cargo Clauses
- General Average and Salvage
- Marine Cargo Losses
- Incoterms 2020

## **Recognition**

The Seminar is recognized as a 5 hour training in CPD IIC.

## **Instructor Curriculum Vitae**



### **Christodoulos Proestos**

He graduated from the University of Wales Institute of Science and Technology, Cardiff, where he obtained the Bachelor's degree in Economics (B.Sc. (Econ)).

He entered the insurance industry in 1977 in London as a trainee at Lowndes Lambert Group (Lloyd's Marine Insurance Brokers) where he obtained the professional qualification of the Associateship of the Chartered Insurance Institute (ACII) in marine insurance in 1980. As from 1992 he is holder of the professional qualification of the Fellow of the Chartered Insurance Institute (FCII) and the Chartered status of the Chartered Insurer in 1993.

During his career path, he has been involved in a broad range of insurance services holding managerial positions in various insurance organisations both in the General and Life branches.

He is a Certified Trainer of Vocational Training of the Human Resources Development Authority, an active member and training instructor at the Insurance Institute of Cyprus (IIC) and a visiting lecturer at the Cyprus International Institute of Management (CIIM).

Currently, he is an independent vocational training instructor providing his services to employees of insurance companies and insurance intermediaries.

## Information

- Venue:** Ajax Hotel, Limassol
- Date:** The seminar will take place on 8 October 2020, from 8.30a.m. - 1.30p.m.
- Participation Fees:** The participation fees for the seminar is €100+19% V.A.T.
- Language:** English.
- Contact Person:** Andreas Efstathiou, Tel 22761530, Fax. 22764559, email: info@iic.org.cy
- Registration:** By completing the enclosed Registration form and submitting it with the prescribed fees, participants will be treated on a first-come-first-served basis.
- Electr. Registration:** [www.iic.org.cy](http://www.iic.org.cy)
- Last Date for Enrolment:** The registration form together with the fees, must reach the Institute, not later than the 2<sup>nd</sup> of October 2020.

### ONE-DAY SEMINAR

## Marine Cargo Insurance

### REGISTRATION FORM

Name/Surname: \_\_\_\_\_

Company: \_\_\_\_\_ Mobile No: \_\_\_\_\_

E-mail: \_\_\_\_\_ ID Number: \_\_\_\_\_

(I allow IIC communication via the above email address)

Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Signature: \_\_\_\_\_



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