

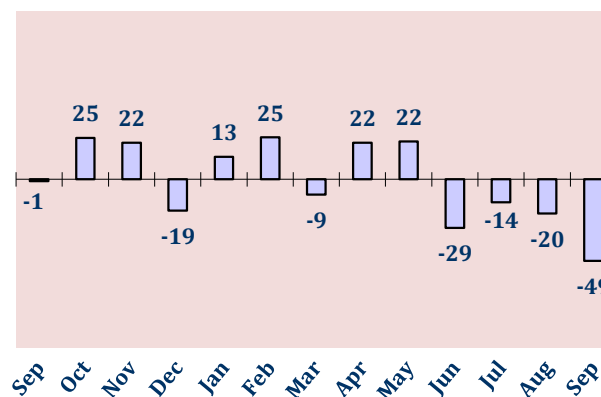
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

SEPTEMBER 2011 DATA

Net Sales (EUR bn) ⁽²⁾

UCITS	September	August	2011
Equity	-17.4	-26.3	-32.6
Bond	-12.1	-13.4	-4.9
Balanced	-10.1	-11.0	23.1
Other UCITS	2.8	-2.3	19.8
Sub Total Long Term	-36.9	-53.0	5.4
Money Market	-11.6	32.7	-43.5
Total UCITS	-48.5	-20.3	-38.2
Non-UCITS	September	August	2011
Special	5.0	8.4	62.0
Real Estate	0.1	-0.2	4.0
Other Non-UCITS	-0.2	0.0	-1.1
Total Non-UCITS	4.9	8.1	64.9
Grand TOTAL	-43.6	-12.2	26.7

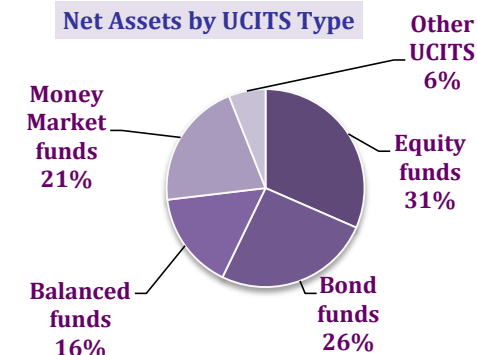
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) ⁽³⁾

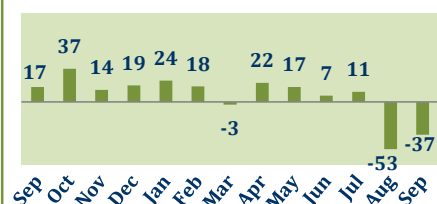
Category	August	% change ⁽⁴⁾	end 2010
UCITS	5,414	-2.6%	5,889
Non-UCITS	2,064	-0.2%	2,042
Total	7,478	-1.9%	7,931

Net Assets by UCITS Type

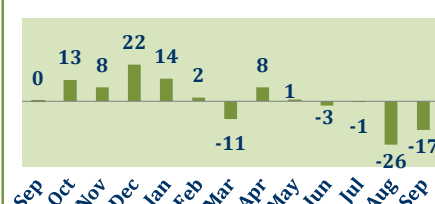


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

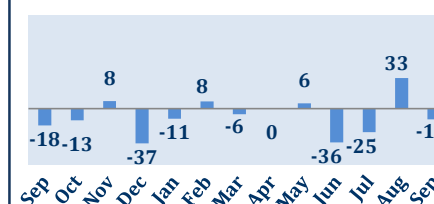
Long-term Fund Net Sales (EUR bn)



Equity Fund Net Sales (EUR bn) ⁽⁵⁾



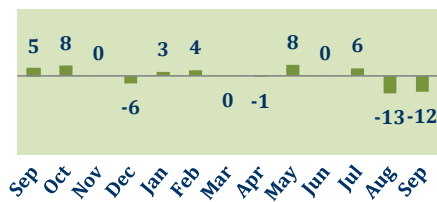
MM Fund Net Sales (EUR bn)



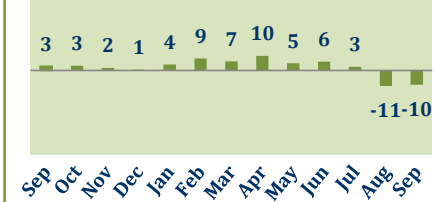
UCITS/Non-UCITS Net Assets



Bond Fund Net Sales (EUR bn) ⁽⁵⁾



Balanced Fund Net Sales (EUR bn) ⁽⁵⁾



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	June 11
USA ⁽⁶⁾	9,208
Europe ⁽⁷⁾	8,104
Asia and Pacific	2,415
America excl. USA	1,832
World	21,671

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) excluding Ireland before December 2010; (6) mutual funds; (7) for countries reporting assets each quarter, including non-UCITS.