



Association of British Insurers

 **Berrymans Lace Mawer**
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Headline Sponsor:

ABI MOTOR CONFERENCE 2011

TUESDAY, 22ND NOVEMBER

PROGRAMME

9:00 **Registration and Coffee**

9:40 **Welcome**

Susanna Reid, BBC Broadcaster and Chair of the Conference

9:45 **Introduction**

Otto Thoresen, Director General, Association of British Insurers

10:00 **Plenary Panel One**

What does the future face of distribution look like?

As the distribution landscape continues to change, what does the future hold for brokers, direct sellers and the internet in getting insurance products to customers? How can consumers effectively access insurance?

James Daley, Editor, Which? Money

Graeme Trudgill, Head of Corporate Affairs, British Insurance Brokers Association

John O'Roarke, Managing Director, LV=

11:00 **Refreshment Break**

11:30 **Morning Breakout Sessions:** (choose one of three breakout session options)

A - How can we improve the way young people learn to drive and improve road safety generally?

With young driver fatalities and serious injuries remaining high, this session will look at proposals put forward by the government to improve pre and post test training for young drivers and the industry's role in incentivising safer driving by young drivers

Paul O'Sullivan, Head of Road User Licensing, Insurance and Safety, Department for Transport

Nigel Bartram, Senior Underwriting Manager (Strategy), Aviva

B - Is data management the answer to getting profit out of motor?

More extensive and intelligent uses of industry data is one of the key ways of achieving more accurate premiums, reducing fraud, and improving efficiency. This session looks at various initiatives to make that a reality

David Hancock, Director of Enforcement, DVLA
Alastair Crossley, Director, HPI Limited
Ashton West, Chief Executive, Motor Insurers' Bureau

C - Can the cost of whiplash claims be effectively reduced?

With the cost of whiplash claims continuing to be a major issue facing the industry, this session will look at some of challenges facing the judiciary and the latest medical evidence

Val Jones, Partner, BLM
Dominic Clayden, Director of Technical Claims & Supply Chain, Aviva

12:30 Lunch

13.30 Chairman's Overview

Tim Breedon, Chairman, Association of British Insurers

13.40 Keynote Address One

The Rt. Hon. Philip Hammond MP, Secretary of State for Transport

14:10 Afternoon Breakout Sessions: (choose one of three breakout session options)

D - How can insurers tackle fraud?

This session will look at some of the latest initiatives being undertaken to help tackle fraudulent claims

Glen Marr, Director, Insurance Fraud Bureau
Peter Johnson, Client Executive, Detica NetReveal
Ian Dyson, Commander, City of London Police

E - What does the future of risk based pricing look like?

In the wake of the Test Achats ruling, this session will look at the ability of insurers to accurately price risk in the future, including the role of attributes such as age and post codes

Hugh Kenyon, Head of Motor Pricing, LV=
Jonathan Rees, Director General, Government Equalities Office

F – The future of the vehicle technology: What are the challenges facing the industry?

With electric vehicles rising on the agenda, this session will look at the future of vehicles, including anti-collision technology and telematics, with a perspective from government on the regulatory framework

David Powell, Underwriting Manager, Lloyd's Market Association
Peter Shaw, Chief Executive, Thatcham

15:10 Refreshment Break

15:40 Keynote Address Two

Jonathan Djanogly, Parliamentary Under-secretary of State, Ministry of Justice

16:10 Plenary Panel Two

How can costs be controlled for the industry and customers?

In the context of continuing pressure on insurers' underwriting profitability, this session will consider how to control the significant costs facing the industry and consumers, including legal costs in the context of the Justice Bill, uninsured driving and other factors driving up insurers' costs

Donna Scully, Chairman, Motor Accident Solicitors Society
Terry Renouf, National Senior Partner, BLM
Stephen Lewis, Chief Executive, Zurich UK

17:10 Concluding Remarks

Paul Evans, Group Chief Executive, AXA UK

17:20 Close

Susanna Reid

17:30 Drinks Reception