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NETSUITE SPECIAL

MARCH 19, 2019

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20 Most Promising NetSuite Solution Providers 2019

Enterprises of all sizes today want to enhance their business performance by deploying cloud-based ERP solutions and services. Migration from traditional on-premise solutions to NetSuite has proven to be particularly advantageous, due to its flexibility, cost-efficiency, and adaptability to new technologies. Driven by the wide acceptance of NetSuite solutions among businesses, a plethora of technology solution providers have entered the ERP landscape with an aim to further augment NetSuite's functionalities.

Among various other technological upgrades offered by NetSuite partners, big data, data visualization, and artificial intelligence (AI) top the list of new technologies that aim to fundamentally alter the way NetSuite ERP systems are implemented and used by companies. Another cost-controlling trend that NetSuite solution providers are bringing to the table is making NetSuite ERP available for subsidiaries of

large organizations. Corporations with multiple subsidiaries can simply deploy specific NetSuite ERP tools that precisely meet the needs of a smaller division. As more ERP systems are being delivered via the cloud, it is becoming easier to deploy such SaaS-based tools incrementally as a business grows.

In the last few months, we have analyzed hundreds of NetSuite solution providers and shortlisted the companies that are at the forefront of tackling challenges in the NetSuite solutions arena. A distinguished panel comprising CEOs, CIOs, and analysts including CIOReview's editorial board has selected the most outstanding ones. In our selection, we looked at the vendor's capability to fulfill business missions and requirements while providing the right expertise to address the varied and complex needs of industries.

We present to you CIOReview's, "20 Most Promising NetSuite Solution Providers – 2019."



Company:
 NetU

Description:
 NetU is a pioneer in cloud and ERP implementation and caters to clients across Cyprus, Greece and other parts of the Eastern Mediterranean region

Key Person:
 Vangelis Hadgigeorgiou
 General Manager

Website:
netugroup.com/en

NetU Enterprise-Specific ERP Implementation Powered by NetSuite

Trusted by 40,000 businesses worldwide, NetSuite has clearly garnered a reputation for being one of the most reliable Cloud ERP solutions available today. Apart from being cloud-based, NetSuite is cost-effective as compared to the products of other leading cloud service providers. "ERP implantation is a critical activity that is quite expensive, consumes a significant amount of time and needs to be aptly aligned with organizational goals," states Vangelis Hadgigeorgiou, General Manager, NetU, highlighting pivotal factors of virtual resource planning that are often overlooked.

Since its inception almost three decades ago, NetU has amassed a reputation worldwide for its finesse in delivering holistic world-class IT services that are not merely restricted to implementing

NetSuite solutions but also rendering a whole range of support services. "We are an Oracle gold technology partner firm that collaborated with NetSuite a couple of years ago to help our clients accomplish holistic ERP implementation. We aim to deliver a whole new, single holistic system that delivers a whole new ERP experience to our customers and thus, injects innovation into their traditional business processes," mentions Vangelis. In its journey so far, the organization has catered to the needs of over 300 clients—predominantly medium and large corporations—across various sectors worldwide.

NetU's recent collaboration with one of its eminent clients helps, not only in comprehending the benefits of NetSuite alone but also in illustrating the company's capabilities as a whole. The client organization, reputed for its expertise in digital infrastructure management has established its presence across several continents, including North America, Europe, and Asia. The client intended to develop a holistic financial system that complies with global standards. Backed by external funding, the organization sought the assistance of NetU for the implementation of a robust financial structure. The noted ERP vendor assisted the firm in the installation of a one-stop-shop NetSuite solution, which resulted in the estimated budget allocated for the implementation of multiple ERP and financial systems being reduced by 30 percent. NetSuite adoption offered several other advantages such as an annual subscription package that accommodated need-based procurement and a broad functionality range that completely justifies the ERP investment. In addition, NetU's solution offered the organization an

additional benefit of viewing the business in a consolidated manner effortlessly.

In another instance, NetU assisted a technology organization which relied on multiple ERP tools for myriad functions. NetU team helped the client consolidate the various resource planning tools and offered a single solution that supported multiple localizations as well.

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One of the organization's greatest triumphs has been ending the skepticism of clients regarding cloud adoption and data confidentiality. NetU has helped clients, predominantly those located in Greece and Cyprus, by tailoring cutting-edge ERP solutions and exploiting the benefits of NetSuite, yield long-term benefits of cloud infrastructure adoption. In the days to come, the organization intends to invest further to amplify its NetSuite capabilities and exploit the benefits of cutting-edge technologies like Artificial Intelligence. "Quite recently, we also extended our services to Serbia and intend to cater to several markets that haven't exploited the benefits of NetSuite as yet," concludes Vangelis. CR



Vangelis Hadgigeorgiou